

**Reference number: UGA22003-10025**

**Clarifications on Negotiated procedure without prior publication,**

Theme	Enabel's Tender Specification (ETS)	AFARD's observations and matters arising for clarifications:	Response
Reach (1.1.2)	210 Youth in Arua, Adjumani, Kiryandongo, Madi-Okollo, Terego and Yumbe Districts	<p>Our concept Note (CN) for "Growing Youth Agribusinesses for Decent Employment (GRADE) Project targeted 300 youth in agribusiness in Yumbe district only.</p> <p><i>Are we according to the ETS required to reduce the number of targeted youth and increase the geographical scope? How will this play out given its implications on cost and workforce deployment aware of the call Guidelines for Applicants 2.2.1 – Elements defined in the CN may not be modified by the applicant in the proposal?</i></p>	<p>This is a different tender for <b>SO1</b>, with reference number <b>UGA 22003-10025</b> Provision of Upskilling, BDS support, start-ups, coaching and Mentorship for 210 Youth for 12 Months in Arua, Adjumani, Kiryandongo, Madi-Okollo, Terego and Yumbe Districts. Not the previous call for grant application for <b>S02</b> Call for Proposals Supporting vulnerable youth to develop sustainable micro- and small businesses for enhanced resilience and economic integration in West Nile region Reference number <b>UGA22003-10004</b> Advertised in July 2024</p>
Deliverables (1.1.3)	Deliverables richly provides for Upskilling and Business coaching and mentorship.	<p>The CN caters for mindset transformation and collective action; vocational and technical upskilling; and access to business development services, markets and finance.</p> <p><i>Although the ETS deliverables covers most of the CN proposed activities, other critical activities are excluded such as stakeholder entry meetings, social norms engagements, forming YAGs, YSLAs, life goals, etc. Are we to restrict the proposal and budget to only the ETS deliverables? If so, we stand to miss out on our years of learning and adaptation to local context in facilitating growing businesses in West Nile.</i></p>	<p>Once again, this is a different tender for <b>SO1</b>, with reference number <b>UGA 22003-10025</b> Provision of Upskilling, BDS support, start-ups, coaching and Mentorship for 210 Youth for 12 Months in Arua, Adjumani, Kiryandongo, Madi-Okollo, Terego and Yumbe Districts. Not the previous call for grant application for <b>S02</b> Call for Proposals Supporting vulnerable youth to develop sustainable micro- and small businesses for enhanced resilience and economic integration in West Nile region Reference number <b>UGA22003-10004</b> Advertised in July 2024</p> <p><b>Therefore, the deliverables are different.</b></p>
Management Team & qualifications (1.2.1; 1.2.3)	This is composed of A Coordinator, A Team Leader, 2 Project Officer; 10 Community-based coaches and mentors	<p><i>Could you clarify the mismatch between the team composition and the qualification requirements that include the M&amp;E Officer and Finance Officer?</i></p> <p><i>And given that this proposed team is not aligned with our</i></p>	<p>The qualification requirements for the proposed team i.e; the team leader and required experts is clear in the tender document.</p> <p>Please note that the evaluation of the proposed</p>

		<i>organizational structures, can we adapt it to fit into our organizational set up?</i>	experts shall be based on what is stated in the tender document only
Deployment of team (1.2.4)	The total person-days provided is 365 days.	<i>While we recognize fixed day delivery model, we seek your guidance if this means the entire management team should fit into this period given 12-month knock-on and 6 - months support services? In addition, how do we cater for the general management activities?</i>	Please refer to section 3.5 that elaborates on the contract duration. It states "The procurement contract starts the day following the date of the kick off meeting and last for 1.5 years." The <b>actual implementation</b> /performance days are 365 working days (1 year)
Financing (4.15.3)	The ETS indicates that the authority shall pay an advance to a successful tenderer who proves to be an SME within the meaning of Article 163.	<i>Could you clarify on what this funding modality means to AFARD that is an NGO and not an SME?</i>	The European Commission defines an enterprise as 'any entity engaged in <b>an economic activity (an offer of goods or services on a market)</b> , irrespective of its legal form. This includes, in particular, self-employed persons and family businesses engaged in craft or other activities, and partnerships or associations regularly engaged in an economic activity.'  This means an NGO can be assimilated to an enterprise. The legal form does not really matter