

## **CLARIFICATIONS**

**Contract title:** Public procurement contract for Provision of Consultancy Services for developing a Sustainability and Marketing Strategy for Tourism Sector in Uganda

## **Reference:** UGA21003-10103

Please note that the contracting authority will not further respond to any other question as provided for under point 3.3 "Information". As a reminder, tenders must be received **before 10<sup>th</sup> October 2024 at 2:00 PM.** It must be sent to: <u>uga csc tenders@enabel.be</u> **Late bids will not be accepted**.

| N° | Issue / question raised   | Response   |
|----|---|--|
| 1. | Is it possible to advise of a preferred<br>budget or budget range, so that we can<br>concentrate on providing value for money<br>rather than just lowest price?   | We do not disclose this information  |
| 2. | Section 4.6 (page 25) suggests that 50,000<br>EUR is a trigger for a performance bond.<br>Since there is no performance bond, can<br>we assume the budget is below 50,000<br>EUR or just that it has been wavered?  | We do not disclose this information  |
| 3. | Can you please confirm that it is Enabel's<br>expectation for the consultant to work to<br>the total number of days, and to the<br>number of days for each task, or are the<br>number of days a guide with some<br>flexibility for larger allocations if the<br>consultant believes it is warranted?  | The total number of days for this activity is<br>fixed maximum 77.<br>Variants are forbidden.<br>See section <b>3.2.3 Variants</b> |
| 4. | Can you confirm whether Enabel is<br>interested in any optional value adding<br>tasks that from our experience would<br>enhance the achievement of the project<br>objectives? If yes, would Enabel prefer for<br>us to cost them within our overall budget<br>or cost them separately so a direct<br>comparison with other consultants can be<br>made for the requested work? | Variants are forbidden.<br>See section <b>3.2.3 Variants</b>   |
| 5. | We are trying to confirm exactly where site<br>visits and consultation are required for the<br>two rounds.<br>Page 7 Location of activities initially<br>establishes a broad and very large scope   | Variants are forbidden.<br>See section <b>3.2.3 Variants</b>   |



"throughout Uganda, encompassing urban and rural areas, national parks, cultural heritage sites, and key tourism hubs" Below this in Key areas of focus it is suggested that the major tourism destinations might be limited to the Rwenzori Albertine region, and the key urban areas to Kampala, Entebbe and Jinja, but there are no locations suggested for the rural and community-based tourism areas. To assist us cost this field work, please can you provide more specificity. In Section 1.2.4 page 13-14, Phase Two that includes all of the desktop analysis, site visits and consultation adds to 20 person days, which suggests a very limited field trip for two team members. For Round Two consultation, Page 8 Reporting and Dissemination suggests we visit various locations and then brackets (Rwenzori Albertine regions). Can you please confirm where this second round is to visit eg. Rwenzori Albertine region, plus Kampala, Entebbe and Jinja, or more? Looking at In Section 1.2.4 page 14, we cannot see any task time allocated to this validation exercise? Can you advise which task it is embedded in? Would you prefer us to work with your days estimate and simply allow for a very short site visit and first round of consultation, or extend it to what we think is necessary, at the risk of being too expensive?